



# **POSITIVE DIMENSIONS**

*Defining quality, building comfort*



## **Air conditioning & refrigeration solutions**

# AIR CONDITIONING AND REFRIGERATION SOLUTIONS.





## COMPANY PROFILE

Positive Dimensions is an integrated building services company and service provider dedicated to the advancement of Nigerian infrastructure, having enormous brand awareness and technical expertise in the engineering, construction, procurement, project design and facility management industries. We have a successful track record having worked with numerous clients in the private and public sector.

We design, implement, and manage functional solutions for local and international sectors of the Nigerian economy, including residential, medical, religious, commercial and educational sector.

Positive Dimensions has a highly professional management team with a progressive outlook that emphasize on detail planning and careful monitoring of each project.

As a full services company and through our experience in the service market, our team of professionals can work with clients from the concept phase through design, procurement and the project implementation phase. Also as part of efforts to ensure sustenance of our client's asset, we offer facility management services to support people, place and process.

### **We offer a wide range of services which include the following;**

- Mechanical
- Electrical
- Fire fighting and plumbing
- HVAC
- Water supply & sewage
- Facility management services
- Generator maintenance and sales
- Fumigation and pest control



# POSITIVE DIMENSIONS

Defining Quality. Building comfort

Installation of Air Conditioning/Refrigeration Systems | Electricals | Plumbing | Duct Insulation & Installation

## Who Is Positive Dimensions?

Positive Dimensions is an HVAC / Facility Management (FM) Company that provides integrated FM solution to commercial, residential building and work place management. Positive Dimensions was incorporated in April 22nd, 2014 though started operations in July 1, 2013. Our people and strategic partners are our greatest assets. Our resource personnels are trained periodically to maintain our high standards of service delivery.

## OUR VISION

To be the best organization supporting quality living and working environment in Africa.

## OUR MISSION

To continually achieve innovation, excellent service delivery leading to value creation to all stakeholders.

## OUR ADVANTAGE

Our people and strategic partners are our greatest assets in delivery solutions. We engage the finest talents, use cutting-edge technology, rely on best professional practice to ensure excellent service delivery.

## WHY DO WE STAND OUT?

- **Project Management:** All projects are executed painstakingly. We start and finish a project on time. We pay attention to details and most importantly we maintain a neat, clean work environment whilst doing the job and when we are done.
- **Technical Skills:** We guarantee first class maintenance services in complete installation, after sales service, and planned preventive maintenance programme.
- **Flexibility:** Deliver innovative solutions.
- **Adaptability:** Moving swiftly while keeping abreast with evolving demands of our customers.

## GIVING BACK TO OUR CUSTOMERS

- We endeavor to use eco-friendly products in all the services we offer.
- Only None-toxic chemicals are used in cleaning to keep you, your family, your workers & pets safe.
- For every building development and maintenance project, we give you good pricing and quality work.
- With our cooling solutions, unbearable overheating in your buildings will be checked.



# COOLING AND EQUIPMENT

Cooling and refrigeration is one of our focused areas. Our dedicated experienced workforce ensures that your air conditioners and chillers are properly maintained. Our aim is to ensure less frequency of breakdown and value for money.

## What you stand to gain

Maintaining your HVAC equipment increases the life expectancy of your equipment. Having your A/C serviced frequently may also reduce your power consumption, and ensure a stable cooling temperature within the environment.

## Average Life Expectancy of HVAC

The average life expectancy of Heating and Air Conditioning equipment ranges from 3 to 20 years depending on its usage, that is, if it is residential, commercial or industrial air-conditioning. If your equipment has incurred major malfunction within the early stage of its life, it is a sign that the equipment is not being maintained properly. Along with a shorter life expectancy, unmaintained or poorly maintained HVAC equipment can impact your company's bottom line.

## Preventive Maintenance is King

Through our extensive experience in serving air-conditioning and chillers in Nigeria, we have developed maintenance programs that allowed our customers to get the most out of their HVAC equipment by decreasing operating expenses and extending the life of the equipment.

# COOLING AND REFRIGERATION.

## BENEFITS OF PREVENTIVE MAINTENANCE

- ❖ Improve the efficiency of your air-conditioning systems and lower your energy cost.
- ❖ Protect against system neglect not covered under warranties.
- ❖ Extend the life span of all your air-conditioners.
- ❖ Regular monitor of equipment to reduce chances of repair costs.
- ❖ Maintain a comfortable working environment for a more productive day.
- ❖ Enjoy scheduled maintenance throughout the year.
- ❖ Discounts on labour rates.

## Work Approach

- Step 1 We carry out inspection of any unit before repair and maintenance.
- Step 2 The inspection report is submitted to client.
- Step 3 Once client gives approval we send in our quotation.
- Step 4 Then move to site for repair when we and the client mutually agree on the pricing.

However, when an urgency is expressed, we can commence work with the understanding that negotiation and discussion will be concluded in the nearest possible time.

- Step 5 After work conclusion, a job completion form will be signed off by the client.
- Step 6 Our customer service centre will call client for feedback.

## WE ALSO PROVIDE THE FOLLOWING SERVICES:

### Supply & Installations

We can source for any Air-conditioner (Ac) or Chiller brand at a competitive price. Our price estimates are based on current market price determined through periodic pricing and product quality research. Thus, our prices are always within acceptable market standards. Our installation process is guided by best practices and we guarantee one (1) year post installation support. For more information on our post installation support please contact the help desk.

### Supply of AC Parts

We understand the importance of quick availability of AC or Chiller parts in the maintenance business. That is why we have strategic alliance with local and international suppliers. This has differentiated us as reliable parts suppliers. Our genuine spare parts cut across all AC brands in the market and we can place guarantee on them.

### Repairs & Replacement

We leverage in our technical expertise in ascertaining malfunctioning parts and advise clients on replacement of such parts. We have the right set of tools to diagnose AC parts that need repairs or replacement.

## What We Do

### HYGIENE AND PEST CONTROL

We don't just clean; we introduce simple science into cleaning. We analyze the traffic level at peak periods; and occupancy rate with a view to map out and issue the right cleaning bill. Our competency over two years makes us stand out in the cleaning business.

We offer professional cleaning solution for commercial and residential areas of all sizes. Our experts analyse customer's premises or workplace with a view to identifying customer's specific cleaning needs. We employ revolutionized cleaning methods such as:

### **Microfiber and Colour Coding**

- We use Microfiber mops and cleaning cloths in cleaning applications.
- Using Microfiber materials to clean a surface leads to reduction of the number of bacteria by 99%, whereas a conventional cleaning material reduces this number only by 33%. Microfiber cleaning tools also absorb fat and grease and their electrostatic properties give them a high dust-attracting power.
- Our Microfiber materials are colour coded to prevent and reduce cross contamination to the barest minimum.

### **Five Sectional Training**

Our cleaning team undergo five sections hygiene training. Our advanced training keeps us abreast with innovations in the industry.

### **Maintain a Pest Free Environment**

Positive Dimensions offers a full range of eco-friendly pest control services performed by certified professionals to meet your pest control needs in the most cost efficient and effective way possible. Our solution is a unique package which include treatment of rodents, termites, snakes, and general pests. We also carry out a post pest control inspection at regular intervals, this helps to sustain a pest free environment.

In addition, we educate our customers on how to maintain a hygienic and pest free environment.

### **Mosquito Control Methods**

We use natural and conventional mosquito control methods. With these methods we can reduce the infestation of this disease carrying insect.

### **Your Health is Our Priority**

We are committed to the protection of health and safety of all our employees, our customers and the public, that is why we use only chemicals with MSDS (Material Safety Data Sheets). Securing this commitment is an important management objective that contributes to our business performance.

### **Our Work Approach for Fumigation**

- Inspection of Facility to Determine type of Pest
- Analyzing the Appropriate Pest Control Method
- Preparation of Pesticides and their MSDS
- Execution and Monitoring

## Cleaning Overview

- Cleaning crews are prepared and professional
- Customer's facility is monitored regularly, to ensure that the standards are maintained.
- Consistent communication with our customers provided in timely manner.
- Strict adherence to cleaning schedule.

## What We Do

### MANPOWER SERVICES

#### DO YOU NEED MORE HANDS AT WORK OR HOME?

Positive Dimensions can provide you with the human resources you need to win. We have proven expertise in assessing and recruiting candidates for permanent or contract job roles. Our procurement processes are rigorous and competitive.

To identify the finest resource for your workforce, we base our staff recruitment on these parameters:

- Attitude
- Adaptability
- Capacity
- Skills

### WE RECRUIT SKILLED AND UNSKILLED RESOURCES FOR YOU

Because we want you to concentrate on growing your business, we will manage your association for you; develop a workforce management plan that will provide an end-to-end solution to increasing productivity, agility and efficiency. More so, if your business needs reviewing we will send you a talent(s) that will jump start your business and move it forward. Positive Dimensions can provide the talent you need, both skilled and unskilled resources.

To manage the complexity of today's world of work, you require talented solutions that support business strategy and meet your workforce needs. We work closely with clients to deliver the business agility and staffing flexibility needed to deliver the talent you need and to uncover opportunities for increased efficiency you may not have seen.

Your success is our success.

## Our Clients

### IMPORTANT ACHIEVEMENT AND MILESTONES

- Lagos State University College of Medicine (LASUCOM).
- Deux Project Ltd Lagos.
- Lagos State Waterways Authority (LASWA)
- CLN Reators Ltd Lagos.
- RCCG Emmanuel's Throne Lagos.
- Dangote Fertilizer Plant LFZ Lagos.
- Central Bank of Nigeria Birnin Kebbi. Etc






## POSITIVE DIMENSIONS

*an HVAC facility management company*

### Do Keep In Touch:

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